

Business Request

An Israeli distributor of waste and water treatment chemicals is looking for a manufacturer of these chemicals

Summary

An Israeli SME specializing in marketing of waste & water treatment chemicals is offering marketing services to foreign manufacturers of similar chemicals. The company wishes to enlarge their product / services portfolio. They are looking for commercial agency & distribution services agreements.

Creation Date	23 March 2016
Last Update	25 October 2017
Expiration Date	07 May 2018
Reference	BRIL20160314001

Details

Description

An Israeli company is involved in the waste and water treatment industry. Generally, the company has been active in the industrial sector for 30 years and is well known as a specialist in the fields like municipal waste treatment, paper manufacturing, acid production, pharmaceutical waste treatment etc . They market their chemicals and service to the leading companies in the local market.

The company wishes to distribute the products as flocculants, coagulants, polymers and other water and waste treatment chemicals.

They are looking for leading foreign manufacturers, highly specialized and well positioned in the industrial fields, which materials they offer. They might be manufacturers of flocculants, coagulants, activated carbon and many other related products for use in local / foreign industries such as paper manufacturing, municipal waste treatment, drinking water treatment etc. The company is offering to distribute the products of these manufacturers in local market, since they know to do it professionally. The company is greatly motivated to enlarge their product & service portfolio. Looking for commercial agency & distribution services agreement.

Technical Specification or Expertise Sought

The company expects to get:

- either ready-to-sell products or those in need for dilution / other chemical procedure(s) to be made before sale,
 - products should be of competitive price.
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Keywords

Market

08001017	Industrial chemicals
08001019	Speciality/performance chemicals
08001023	Other chemicals and materials (not elsewhere classified)
08004002	Chemical and solid material recycling
08004003	Water treatment equipment and waste disposal systems

NACE

C.20.5.9	Manufacture of other chemical products n.e.c.
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Network Contact

Issuing Partner

CONSELL GENERAL DE LES CAMBRES OFICIALS DE COMERC INDUSTRIA I NAVEGACIO DE CATALUNYA

Contact Person

Colaborador BSP

Email

subproductes@cambrescat.org

Open for EOI : **Yes**

Dissemination

Send to Sector Group

Materials

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

1981

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

No.

Languages Spoken

English

Client Country

Israel

Partner Sought

Type and Role of Partner Sought

-the partners are from - industry

-specific area of expertise of the partner sought. - manufacturer of waste and water treatment chemicals.

-the tasks that the partner sought would be expected to undertake - to supply the waste and water treatment chemicals for distribution in local market

Type of Partnership Considered

Distribution services agreement

Commercial agency agreement

Attachments
