

Business Request

Bulgarian company, specialized in metal fabrication is looking for new suppliers of raw materials

Summary

A Bulgarian company, working in the field of metal fabrication, which provides laser cutting and water jet cutting is looking for manufacturers or distributors of innovative materials or metal alloys in order to buy new materials for processing. The company is looking for manufacturing agreement or distribution services agreement.

Creation Date	08 October 2015
Last Update	12 April 2017
Expiration Date	23 October 2017
Reference	BRBG20151007001

Details

Description

Bulgarian company was founded in 1997 and provides high quality services in the area of sheet-processing of any kind of steel and processing of wide range of other different materials to make various details. It has own manufacturing facilities and equipment.

The main activity of the company is laser cutting of steel, aluminium, brass and copper.

It also provides water jet cutting of steel, stainless steel, aluminum, copper, titanium, marble, granite, ceramics, glass, wood.

The company produces various details for different industries, such as aerospace, furnishing, automotive, power generation, marine industry.

In order to expand its portfolio of products, the company is looking for new suppliers of innovative materials as metals, metal alloys, plastics, ceramics, glass, wood or other materials. Distribution services or manufacturing agreements are sought.

Advantages and Innovations

The company has modern equipment for processing of raw materials, such as laser cutting machine with laser source 3500W and accuracy $\pm 0,05$ mm. Flared metal has a high smoothness, excellent quality cuts and requires no additional processing.

The processing is even more accurate by water jet cutting machine with accuracy $\pm 0,1$ mm.

Powerful pump creates a pressure of the water from the 413 Mpa (4075 bar) which is mixed with abrasive (fine sand) and passes through the head thickness of the hole from 0,4 to 1,6 mm.

The resulting stream allows waterjet cutting materials with thickness up to 200 mm. Cutting surface is smooth and require minimal processing to achieve the desired accuracy and roughness.

The company has a lots of clients from different industries, because of the wide range of the processed materials.

Technical Specification or Expertise Sought

Ref: BRBG20151007001

The company is looking for materials, which can be processed by laser or water jet cutting, mostly innovative metal alloys or other innovative raw materials.

For as much as the company is making details for its clients in very short terms, it needs to have constant quantities available. The partners must be able to ensure rapid provisioning of the materials.

Stage of Development

Already on the market

Keywords

Technology

02007010 Metals and Alloys

Market

08001012 Speciality metals (including processes for working with metals)

NACE

C.25.9.9 Manufacture of other fabricated metal products n.e.c.

Network Contact

Issuing Partner

CONSELL GENERAL DE LES CAMBRES OFICIALS DE COMERC INDUSTRIA I NAVEGACIO
DE CATALUNYA

Contact Person

Montse Monedero

Phone Number

+34 934169255

Email

cateen@cambrescat.org

Open for EOI : **Yes**

Client

Type and Size of Organisation Behind the Profile

Industry SME 11-49

Year Established

2005

Turnover

<1M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English

Bulgarian

Client Country

Bulgaria

Partner Sought

Type and Role of Partner Sought

The company is looking for suppliers (distributors or manufacturers) of raw materials, which can be processed by laser or water jet cutting. The materials can be innovative metal alloys, plastics, ceramics, glass or other materials, used as feedstocks. Manufacturing or distribution services agreement are sought.

Type and Size of Partner Sought

SME 11-50, SME <10, >500 MNE, 251-500, SME 51-250, >500

Type of Partnership Considered

Manufacturing agreement

Distribution services agreement

Attachments
